



The
Jean Coutu
Group (PJC) Inc.

RESULTS FOR THE THIRD QUARTER
OF FISCAL YEAR
2017

13- AND 39-WEEK PERIODS

ENDED NOVEMBER 26, 2016

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Throughout this document, The Jean Coutu Group (PJC) Inc. and its subsidiaries, unless otherwise indicated, are referred to as "Corporation", "Jean Coutu Group", "we" or "our". The Jean Coutu Group is one of the most trusted names in Canadian pharmacy retailing. As at November 26, 2016, the Corporation operates a network of 418 franchised stores located in Québec, New Brunswick and Ontario under the banners of PJC Jean Coutu, PJC Clinique, PJC Jean Coutu Santé and PJC Jean Coutu Santé Beauté, which employs more than 20,000 people. Furthermore, the Jean Coutu Group owns Pro Doc Ltd ("Pro Doc"), a Québec-based subsidiary and manufacturer of generic drugs.



The
Jean Coutu
Group (PJC) Inc.

MESSAGE TO SHAREHOLDERS

13- and 39-week periods ended November 26, 2016

To our shareholders:

The Jean Coutu Group is pleased to report its financial results for the third quarter and 39-week period of fiscal year 2017.

Revenues amounted to \$763.7 million for the quarter ended November 26, 2016 compared with \$749.2 million for the same period of the previous fiscal year. During the 39-week period of fiscal year 2017, revenues amounted to \$2,188.5 million compared with \$2,148.2 million for the same period of the previous fiscal year.

Operating income before depreciation and amortization ("OIBA") decreased by \$7.1 million and amounted to \$79.9 million for the quarter ended November 26, 2016 compared with \$87.0 million for the quarter ended November 28, 2015. Pro Doc's contribution to the consolidated OIBA, net of intersegment eliminations, amounted to \$17.9 million for the quarter ended November 26, 2016 compared with \$23.4 million for the quarter ended November 28, 2015. For the 39-week period of fiscal year 2017, OIBA amounted to \$235.4 million compared with \$251.7 million for the same period of fiscal year 2016. Pro Doc's contribution to the consolidated OIBA amounted to \$57.1 million for the 39-week period ended November 26, 2016 compared with \$68.4 million for the same period of the previous fiscal year.

Net profit for the third quarter of fiscal year 2017 amounted to \$51.2 million (\$0.28 per share) compared with \$57.8 million (\$0.31 per share) for the third quarter of fiscal year 2016. Net profit for the 39-week period of fiscal year 2017 amounted to \$151.7 million (\$0.82 per share) compared with \$162.2 million (\$0.87 per share) for the same period of fiscal year 2016.

As at November 26, 2016, there were 418 stores in the PJC network of franchised stores. For the third quarter of fiscal year 2017, total retail sales for the PJC network of franchised stores increased by 3.9% and on a same-store basis, the PJC network's retail sales increased by 3.6%, compared with the third quarter of fiscal year 2016. For the 39-week period of fiscal year 2017, total retail sales for the PJC network of franchised stores increased by 2.6% whereas on a same-store basis, the PJC network's retail sales grew by 2.2% compared with the same period of fiscal year 2016.

The Board of the Jean Coutu Group declared a quarterly dividend of \$0.12 per share. This dividend will be paid on February 3, 2017 to all holders of Class "A" subordinate voting shares and holders of Class "B" shares listed in the Corporation's shareholder ledger as at January 20, 2017.

"During the third quarter, network retail sales and front-end sales of our distribution centers grew strongly, eloquently reflecting the success of our business strategies and the effectiveness of their implementation," said François J. Coutu, President and Chief Executive Officer. "We will continue to make the necessary efforts to enhance our offering to drive growth in retail sales and maintain our leadership."

Yours truly,

/s/ *François J. Coutu*
François J. Coutu
President and Chief Executive Officer

MANAGEMENT'S DISCUSSION AND ANALYSIS

1. GENERAL INFORMATION

Throughout this document, The Jean Coutu Group (PJC) Inc. and its subsidiaries, unless otherwise indicated, are referred to as "Corporation", "Jean Coutu Group", "we" or "our". This management's discussion and analysis ("MD&A") provides the reader with a review and analysis, from the perspective of management, of the Corporation's financial results for the third quarter of fiscal year 2017. This MD&A should be read in conjunction with the Corporation's unaudited condensed consolidated financial statements for the third quarter of fiscal year 2017, its annual audited consolidated financial statements and its annual MD&A of fiscal year 2016.

The Jean Coutu Group is one of the most trusted names in Canadian pharmacy retailing. As at November 26, 2016, the Corporation operates a network of 418 franchised stores located in Québec, New Brunswick and Ontario under the banners of PJC Jean Coutu, PJC Clinique, PJC Jean Coutu Santé and PJC Jean Coutu Santé Beauté, which employs more than 20,000 people. Furthermore, the Jean Coutu Group owns Pro Doc Ltd ("Pro Doc"), a Québec-based subsidiary and manufacturer of generic drugs.

The Corporation's financial statements are prepared in accordance with Canadian generally accepted accounting principles ("GAAP"), as set out in the Handbook of the Chartered Professional Accountants of Canada – Accounting Part 1, which incorporates the International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The Corporation's fiscal year-end coincides with the Saturday which is the closest to February 29 or March 1st and usually includes 52 weeks, but can include a 53rd week every 5 or 6 years. Fiscal year ending March 4, 2017, will include 53 weeks whereas fiscal year ended February 27, 2016, included 52 weeks. The quarters ended November 26, 2016 ("Q3-2017") and November 28, 2015 ("Q3-2016") each contained 13 weeks.

Unless otherwise indicated, all amounts are in Canadian dollars.

2. DEFINITIONS

Segmented information

The Corporation has two reportable operating segments: franchising and generic drugs. Within the franchising segment, the Corporation carries on the franchising activity under the banners of PJC Jean Coutu, PJC Clinique, PJC Jean Coutu Santé and PJC Jean Coutu Santé Beauté, operates two distribution centers and coordinates several other services for the benefit of its franchisees. In the generic drugs segment, the Corporation owns Pro Doc, a Canadian manufacturer of generic drugs whose revenues come from the sale of generic drugs to wholesalers and pharmacists. Both reportable operating segments of the Corporation are in the Canadian geographic area.

Revenues – Franchising

Revenues consist of sales and other revenues derived from franchising activities. Merchandise sales to PJC franchisees, mostly through the Corporation's distribution centers, account for the major part of the revenues. PJC franchised stores' retail sales are not included in the Corporation's revenues. However, any change in their retail sales directly affects the Corporation's revenues since PJC franchisees purchase most of their inventory from its distribution centers.

Other revenues consist of royalties from franchisees based on a percentage of their retail sales, rental revenues and revenues from certain services rendered to franchisees.

Revenues – Generic drugs

Revenues consist of generic drugs' sale of the Pro Doc subsidiary.

3. QUARTERLY RESULTS

QUARTERLY AND YEAR TO DATE CONSOLIDATED FINANCIAL INFORMATION – UNAUDITED

The following table presents selected financial information and operating results for the quarters and 39-week periods ended November 26, 2016 (Q3-2017) and November 28, 2015 (Q3-2016).

<i>(Unaudited, in millions of dollars except per share amounts)</i>	13 weeks		39 weeks	
	Q3-2017	Q3-2016	2017	2016
	\$	\$	\$	\$
Sales	693.3	678.2	1,978.8	1,938.5
Other revenues	70.4	71.0	209.7	209.7
Revenues ⁽¹⁾	763.7	749.2	2,188.5	2,148.2
Gross profit	88.0	90.5	249.8	256.0
Operating income before amortization ("OIBA")				
Franchising	62.0	63.6	178.3	183.3
Generic drugs	17.9	22.3	57.1	67.0
Intersegment eliminations	-	1.1	-	1.4
	79.9	87.0	235.4	251.7
Financing revenues	0.5	0.4	1.5	1.1
Income tax expense	18.9	21.4	54.8	66.9
Net profit	51.2	57.8	151.7	162.2
Per share, basic and diluted	0.28	0.31	0.82	0.87

(1) Revenues include sales and other revenues.

COMPARISON OF THE CONSOLIDATED QUARTERLY AND YEAR TO DATE RESULTS FOR THE PERIODS ENDED NOVEMBER 26, 2016 (Q3-2017) AND NOVEMBER 28, 2015 (Q3-2016)

Readers are referred to the "Modifications decreed by competent authorities with respect to drug pricing and the benefits authorized for pharmacists" at the end of this section for details on the changes in drug pricing.

Revenues

Sales amounted to \$693.3 million for the quarter ended November 26, 2016, compared with \$678.2 million for the quarter ended November 28, 2015, a 2.2% increase. For the 39-week period of fiscal year 2017, sales amounted to \$1,978.8 million compared with \$1,938.5 million for the same period of the previous fiscal year, a 2.1% increase. This increase is attributable to the overall market growth despite the deflationary impact on revenues of the volume increase in prescriptions of generic drugs compared with brand name drugs as well as the price reductions of generic drugs. The increase in sales of the commercial section of our distribution centers reflects the success of our business strategies and the strength of our brand name.

Gross sales of Pro Doc drugs, net of intersegment eliminations, amounted to \$51.1 million for the quarter ended November 26, 2016, compared with \$51.7 million for the quarter ended November 28, 2015. For the 39-week period of fiscal year 2017, gross sales of Pro Doc drugs, net of intersegment eliminations, amounted to \$152.0 million compared with \$151.0 million for the corresponding period of the previous fiscal year.

Other revenues amounted to \$70.4 million for the third quarter of fiscal year 2017 compared with \$71.0 million for the third quarter of fiscal year 2016. For the 39-week period of fiscal year 2017, other revenues amounted to \$209.7 million same as for the corresponding period of fiscal year 2016.

Gross profit

For the third quarter of fiscal year 2017, gross profit amounted to \$88.0 million compared with \$90.5 million for the third quarter of the previous fiscal year, a decrease of 2.8%. This decrease is mainly attributable to the increase in professional allowances paid by Pro Doc to pharmacists. For the quarter ended November 26, 2016, gross profit calculated as a percentage of sales was 12.7% compared with 13.3% for the same period of the previous fiscal year.

For the 39-week period of fiscal year 2017, gross profit calculated as a percentage of sales was 12.6% compared with 13.2% for the same period of the previous fiscal year.

OIBA – Consolidated

As a percentage of revenue, consolidated OIBA amounted to 10.5% for the third quarter of fiscal year 2017 compared with 11.6% for the same quarter of the previous fiscal year. As a percentage of revenue, consolidated OIBA amounted to 10.8% during the 39-week period of fiscal year 2017 compared with 11.7% for the same period of the previous fiscal year. The variation in the OIBA as a percentage of revenues is explained, among other things, by the elements presented in the segmented analysis below.

OIBA – Franchising segment

OIBA of the franchising activities decreased by \$1.6 million to \$62.0 million for the third quarter of fiscal year 2017 compared with \$63.6 million for the third quarter of fiscal year 2016. This decrease is mainly explained by an increase in general and operating expenses such as labor and other expenses related to the transition to the Varennes location.

For the 39-week period of fiscal year 2017, franchising segment OIBA decreased by \$5.0 million to \$178.3 million, compared with \$183.3 million for the same period of fiscal year 2016. A charge of \$0.2 million for share-based payments instruments (stock appreciation rights and deferred share units) was recorded during the 39-week period of fiscal year 2017 compared with a reversal of 3.5 million of liabilities for the 39-week period of fiscal year 2016. The variation of the expense for those share-based payments instruments is mainly attributable to the fluctuation of the Corporation's common share market price. Furthermore, gains on the sale of property & equipment and investment property of \$6.8 million were recorded during the 39-week period of fiscal year 2017. OIBA before the variation of the expense for those shared-based payments instruments and the gains on sale of property & equipment and investment property decreased by \$8.1 million compared with the same period of the previous fiscal year. This decrease is mainly explained by an increase in general and operating expenses such as labor and other expenses related to the transition to the Varennes location.

OIBA – Generic drugs segment

Pro Doc's contribution to the consolidated OIBA, net of intersegment eliminations, decreased by \$5.5 million to \$17.9 million for the third quarter of fiscal year 2017, compared with \$23.4 million for the third quarter of fiscal year 2016. This decrease is mainly attributable to the increase of the maximum professional allowances allowed by the regulation on benefits authorized to a pharmacist, from 15% to 25% on April 28, 2016 and from 25% to 30% on October 28, 2016. Pro Doc's contribution to the consolidated OIBA, as a percentage of its gross sales and net of intersegment eliminations, reached 35.0% for the third quarter of the current fiscal year compared with 45.3% for the same period of the previous fiscal year.

For the 39-week period of fiscal year 2017, the generic drug segment's OIBA, net of intersegment eliminations, decreased by \$11.3 million to \$57.1 million, compared with \$68.4 million for the same period of fiscal year 2016. This decrease is mainly attributable to the increase of the maximum professional allowances. Pro Doc's contribution to the consolidated OIBA, as a percentage of its gross sales and net of intersegment eliminations, reached 37.6% for the 39-week period of fiscal year 2017 compared with 45.3% for the same period of the previous fiscal year.

Financing revenues

For the third quarter of fiscal year 2017, financing revenues amounted to \$0.5 million compared with \$0.4 million for the third quarter of fiscal year 2016. For the 39-week period of fiscal year 2017, financing revenues amounted to \$1.5 million compared with \$1.1 million for the same period of the previous fiscal year.

Income tax

For the third quarter of fiscal year 2017, income tax expense amounted to \$18.9 million, compared with \$21.4 million for the third quarter of fiscal year 2016 which corresponds to an effective income tax rate of 27.0%.

Income tax expense amounted to \$54.8 million for the 39-week period of fiscal year 2017, compared with \$66.9 million for the same period of fiscal year 2016, which corresponds to effective income tax rates of 26.5%

and 29.2%, respectively. During the 39-week period ended November 28, 2015, a tax provision of \$4.7 million was recorded following a judgment rendered by the Quebec Court of Appeal which reversed a judgment rendered at first instance in favor of the Corporation by the Superior Court in relation to an introductory motion of suit for rectification of books and records and declaratory relief filed by the Corporation. On December 9, 2016, the Supreme Court of Canada rejected the appeal made by the Corporation. The tax provision recorded was sufficient, no additional amount was recorded.

Net profit

Net profit for the quarter ended November 26, 2016, amounted to \$51.2 million (\$0.28 per share) compared with \$57.8 million (\$0.31 per share) for the quarter ended November 28, 2015.

Net profit for the 39-week period of fiscal year 2017 amounted to \$151.7 million (\$0.82 per share) compared with \$162.2 million (\$0.87 per share) for the comparable period of fiscal year 2016.

SELECTED CONSOLIDATED QUARTERLY FINANCIAL INFORMATION – UNAUDITED

<i>(Unaudited, in millions of dollars except per share amounts)</i>	Quarters							
	Q3-2017	Q2-2017	Q1-2017	Q4-2016 ⁽¹⁾	Q3-2016	Q2-2016	Q1-2016	Q4-2015
	\$	\$	\$	\$	\$	\$	\$	\$
Revenues								
Franchising	763.4	700.2	723.3	705.7	748.0	684.6	712.0	713.2
Generic drugs	35.8	36.0	40.6	(37.0)	41.3	48.6	33.5	45.7
Intersegment sales	(35.5)	(35.0)	(40.3)	37.9	(40.1)	(46.6)	(33.1)	(45.0)
	763.7	701.2	723.6	706.6	749.2	686.6	712.4	713.9
Operating income before depreciation and amortization ("OIBA")								
Franchising	62.0	60.6	55.7	57.2	63.6	59.0	60.7	61.0
Generic drugs	17.9	17.9	21.3	(23.8)	22.3	27.6	17.1	24.8
Intersegment eliminations	-	-	-	46.2	1.1	(4.9)	5.2	(1.7)
	79.9	78.5	77.0	79.6	87.0	81.7	83.0	84.1
Net profit	51.2	51.5	49.0	51.5	57.8	53.8	50.6	55.2
Basic profit per share	0.28	0.28	0.27	0.28	0.31	0.29	0.27	0.30

⁽¹⁾ For Q4-2016, the generic drugs segment and the intersegment eliminations varied following the implementation of a consignment contract between the generic drugs and the franchising segments.

Except for Q4-2016, the Corporation's revenues for each comparable quarter have been increasing. This increase is due to the overall market growth despite the deflationary impact on revenues of the increase in the proportion of prescriptions of generic drugs compared with the brand name drugs as well as of the price reductions of generic drugs. The reduction in revenues for Q4-2016 is mainly attributable to the decrease in sales of non-prescription drugs for cold and flu.

The Corporation's net profit for Q1-2016 included an expense for tax provisions of \$4.7 million.

Modifications decreed by competent authorities with respect to drug pricing and the benefits authorized for pharmacists

In May 2016, the reimbursement rate for one large volume generic prescription drug was considerably reduced for the province of Québec. Furthermore, in April 2015, the reimbursement rate for 4 large volume generic prescription drugs had been considerably reduced for all Canadian provinces. These changes had a deflationary impact on the Corporation's consolidated sales.

The Minister of Health and Social Services published on April 13, 2016, the regulation amending the benefits authorized for pharmacists increasing the maximum professional allowances from 15% to 25% for a period of 6 months since April 28, 2016, and to 30% for the following 3 months. After this period, no limit will apply for a period of 2 years and 3 months. The increase in professional allowances higher than as currently allowed will reduce the profitability of the subsidiary Pro Doc.

These changes, as well as any new announcement that could be made, could have an adverse effect on the Corporation's financial performance.

4. INFORMATION ON THE PJC NETWORK OF FRANCHISED STORES

Within the franchising segment, the Corporation carries on the franchising activity under the banners of PJC Jean Coutu, PJC Clinique, PJC Jean Coutu Santé and PJC Jean Coutu Santé Beauté, operates two distribution centers and coordinates several other services for the benefit of its franchisees. These services include centralized purchasing, distribution, marketing, training, human resources, management, operational consulting and information systems, as well as a private label program. The PJC franchisees manage their store and are responsible for merchandising and financing their inventory. They must supply their store from the Corporation's distribution centers, subject to availability of ordered products. The PJC franchised stores' financial results are not included in the Corporation's consolidated financial statements.

Expansion of the PJC network of franchised stores

As at November 26, 2016, there were 418 stores in the PJC network, compared with 417 as at February 27, 2016, and 416 as at November 28, 2015. As at November 26, 2016, total selling square footage of the PJC network amounted to 3,283,000 square feet compared with 3,230,000 square feet as at February 27, 2016, and 3,217,000 square feet as at November 28, 2015.

NETWORK PERFORMANCE

<i>(Unaudited)</i>	13 weeks		39 weeks	
	Q3-2017	Q3-2016	2017	2016
Retail sales <i>(in millions of dollars)</i>	\$1,094.6	\$1,053.4	\$3,232.1	\$3,149.5
Retail sales per square foot <i>(in dollars)</i> ⁽¹⁾	\$1,324	\$1,307		
Retail sales per sector <i>(in percentage)</i>				
Pharmacy, prescription drugs	63.1%	62.7%	63.0%	63.3%
Front-end, non-prescription drugs	9.0%	9.1%	8.8%	8.7%
Front-end, general merchandise	27.9%	28.2%	28.2%	28.0%
Retail sales growth <i>(in percentage)</i>				
Total stores				
Total	3.9%	0.4%	2.6%	2.4%
Pharmacy	4.5%	(1.4)%	2.2%	2.0%
Front-end ⁽²⁾	3.4%	2.9%	3.8%	2.5%
Same-store ⁽³⁾				
Total	3.6%	0.1%	2.2%	1.9%
Pharmacy	4.4%	(1.6)%	1.9%	1.7%
Front-end ⁽²⁾	2.8%	2.4%	3.2%	1.9%
Prescriptions growth <i>(in percentage)</i>				
Total stores	3.7%	2.5%	3.9%	2.8%
Same store ⁽³⁾	3.4%	2.4%	3.6%	2.5%

⁽¹⁾ The last 12-month store sales are divided by the weighted average square footage for this period.

⁽²⁾ The front-end sales exclude the sale of services included in the retail sales growth total.

⁽³⁾ Same-store means a store which has been operated throughout the current fiscal year as well as the previous fiscal year.

For the third quarter of fiscal year 2017, on a same-store basis, PJC network retail sales grew by 3.6%, pharmacy sales increased by 4.4% and front-end sales increased by 2.8% compared with the same period last year. Still for the third quarter of fiscal year 2017, sales of non-prescription drugs, which represented 9.0% of total retail sales, increased by 2.8% compared with an increase of 3.9% for the third quarter of the previous fiscal year.

For the 39-week period of fiscal year 2017, on a same-store basis, PJC network retail sales grew by 2.2%, pharmacy sales increased by 1.9% and front-end sales increased by 3.2% compared with the same period last year. For the 39-week period of fiscal year 2017, sales of non-prescription drugs, which represented 8.8% of total retail sales, increased by 3.9% compared with an increase of 3.2% for the same period last year.

Proportion of generic drugs reached 71.4% of prescriptions during the third quarter of the current fiscal year compared with 69.8% of prescriptions for the third quarter of the previous fiscal year. The increase in the number of generic drugs prescriptions, with lower selling prices than brand name drugs, had a deflationary impact on the pharmacy's retail sales. For the third quarter of fiscal year 2017, the introduction of new generic drugs reduced pharmacy's retail sales growth by 0.7%. Furthermore, the price reductions of generic drugs reduced retail sales by 0.3% and the periodic deductions agreed upon between the "Ministère de la Santé et des Services sociaux" ("MSSS") and the "Association québécoise des pharmaciens propriétaires" ("AQPP") increased the growth of those sales by 2.3% due to the impact of the retroactive adjustments of those deductions recorded when they were introduced in September 2015.

5. LIQUIDITY AND CAPITAL RESOURCES

LIQUIDITY

The Corporation's cash flows are generated by: i) merchandise sales and rental revenue from PJC franchised stores, ii) royalties paid by PJC franchisees and iii) rent from properties leased to third parties other than franchisees. These cash flows are used: i) to purchase products for resale and for payment of services, ii) to finance operating expenses, iii) for real estate investments, iv) to finance capital expenditures incurred to renovate and open stores, replace equipment and construction of new head office and new distribution center, v) to repurchase shares and vi) for dividends payment. The Corporation has typically financed capital expenditures and working capital requirements through cash flows from operating activities.

SELECTED CONSOLIDATED INFORMATION ON LIQUIDITY

The following table presents selected information from the unaudited consolidated statements of cash flows for quarters and 39-week periods ended November 26, 2016, and November 28, 2015.

<i>(In millions of dollars)</i>	13 weeks		39 weeks	
	Q3-2017	Q3-2016	2017	2016
	\$	\$	\$	\$
Cash flow provided by operating activities	51.0	78.7	157.4	152.2
Cash flow related to investing activities	(3.1)	(29.7)	(15.1)	(91.1)
Cash flow related to financing activities	(44.1)	(20.7)	(89.3)	(61.8)

COMPARISON OF THE CONSOLIDATED INFORMATION ON LIQUIDITY FOR QUARTERS ENDED NOVEMBER 26, 2016, AND NOVEMBER 28, 2015

Cash flow generated by operating activities

Cash flow generated by operating activities amounted to \$51.0 million for the third quarter of fiscal year 2017 compared with \$78.7 million for the third quarter of fiscal year 2016. This decrease of \$27.7 million is mainly due to the net change in non-cash asset and liability items during the third quarter of the current fiscal year. Readers are referred to Note 8 of the Corporation's unaudited condensed consolidated financial statements for the third quarter of fiscal year 2017 for a listing of the net changes in non-cash asset and liability items.

Cash flow related to investing activities

Cash flow used by investing activities during the third quarter of fiscal year 2017 amounted to \$3.1 million compared with \$29.7 million during the third quarter of fiscal year 2016. For the third quarter of fiscal year 2017, \$2.9 million were used to acquire property and equipment and \$1.0 million for intangible assets whereas for the third quarter of fiscal year 2016, \$28.3 million were used to acquire property and equipment, mainly related to the new facilities in Varennes and \$2.6 million were used to acquire intangible assets. During the third quarter of the current fiscal year, 3 stores were opened, including the relocation of 1 store, in the PJC network of franchised stores.

Cash flow related to financing activities

For the third quarter of fiscal 2017, cash flow used for financing activities amounted to \$44.1 million compared with \$20.7 million for the third quarter of fiscal year 2016. During the third quarter of fiscal year 2017, an amount of

\$21.9 million was used to repurchase Class "A" Subordinate Voting Shares. During the third quarter of fiscal year 2017, the Corporation paid a quarterly dividend of \$0.12 per Class "A" Subordinate Voting Share and Class "B" share. These dividends amounted to \$22.1 million (annualized dividend of \$0.48 per share). During the third quarter of fiscal year 2016, the Corporation paid a quarterly dividend of \$0.11 per Class "A" Subordinate Voting Share and Class "B" share for a total amount of \$20.6 million (annualized dividend of \$0.44 per share).

LONG-TERM DEBT

As at November 26, 2016, the Corporation had access to an unsecured revolving credit facility maturing on November 10, 2021, in the amount of \$250.0 million. As at November 26, 2016, this credit facility was unused.

Beside this revolving credit facility to finance its projects, the Corporation's cash flow is provided by its operating activities. The Corporation does not expect any liquidity issues. As at November 26, 2016, all of its bank covenants were respected.

CAPITAL STOCK

Repurchase under the normal course issuer bid

On April 27, 2016, the Corporation announced its intention to repurchase for cancellation, if it is considered advisable, up to 4,063,000 of its outstanding Class "A" Subordinate Voting Shares, representing approximately 5% of the current public float of such shares, over a 12-month period ending no later than May 8, 2017. The shares will be repurchased through the facilities of the Toronto Stock Exchange ("TSX") and in accordance with its requirements.

On April 29, 2015, the Corporation announced its intention to repurchase for cancellation up to 7,983,000 of its outstanding Class "A" Subordinate Voting Shares, representing approximately 10% of the current public float of such shares, over a 12-month period ending no later than May 6, 2016. During the term of this normal course issuer bid, 2,170,790 shares have been repurchased and canceled through the facilities of the TSX and in accordance with its requirements.

For the 13- and 39-week periods ended November 26, 2016, the Corporation repurchased under the normal course issuer bid 1,215,704 Class "A" Subordinate Voting Shares at an average price of \$19.91 per share for a total consideration of \$24.2 million, including related costs. An amount of \$18.2 million, representing the excess of the purchase price over the carrying value of the repurchased shares was included in retained earnings for the 39-week period ended November 26, 2016. The shares repurchased during the 39-week period ended November 26, 2016, were canceled during that period, except for 114,191 shares that were canceled after November 26, 2016.

For the 13- and 39-week periods ended November 28, 2015, the Corporation did not repurchase any Class "A" Subordinate Voting Shares.

Shares issued

As at November 26, 2016, the total number of Class "A" Subordinate Voting Shares issued was 80.3 million (81.4 million as at February 27, 2016), and the number of Class "B" shares was 103.5 million (103.5 million as at February 27, 2016), for a total of 183.8 million shares of the Corporation issued (184.9 million as at February 27, 2016).

OPERATING LEASE OBLIGATIONS

The Corporation leases a substantial portion of its buildings using conventional operating leases. Generally, the Corporation's real estate leases are for primary terms of 10 to 15 years with renewing options.

For further details, readers are referred to Note 25 of the Corporation's consolidated financial statements for fiscal year 2016.

CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

Readers are referred to the table of the Corporation's main contractual cash obligations under its long-term debt, leases, services and capital assets commitments included in the Corporation's annual MD&A of the fiscal year ended February 27, 2016.

6. FINANCIAL INSTRUMENTS AND OFF-BALANCE SHEET ARRANGEMENTS

This section is subject to Section 12 ("Forward-Looking Statements Disclaimer"). The Corporation does not use any off-balance sheet arrangements that currently have, or are reasonably likely expected to have, a material effect on its financial condition, financial performance or cash flow. The Corporation uses operating leases for many of its properties.

In its normal course of business, the Corporation is exposed to a certain interest rates fluctuation risk due to its variables rates financial obligations. Depending on the surrounding markets in interest rate, the Corporation could, in the future, use derivative financial instruments or other tools to manage this risk.

Readers are referred to Note 28 of the Corporation's consolidated financial statements for fiscal year 2016 for more information on other risks related to financial instruments to which the Corporation is exposed to.

Guarantees and buyback agreements

As at November 26, 2016, the Corporation had guaranteed the reimbursement of certain bank loans contracted by franchisees for a maximum amount of \$1.8 million. Most of those guarantees apply to loans with a maturity of up to one year. These loans are also personally guaranteed by the franchisees.

The Corporation has also entered into commitment with financial institutions to buy back the equipment and inventories of some of its franchisees under certain conditions. As at November 26, 2016, financing related to the equipment and inventories buyback agreements were \$69.8 million and \$114.1 million respectively. Historically, the Corporation has not made any indemnification payments under such agreements and no amounts have been accrued with respect to these guarantees in its November 26, 2016, and February 27, 2016, consolidated financial statements.

Contingencies

The Corporation is occasionally threatened or the object, in the normal course of its operating activities, of various legal proceedings. The Corporation's obligation to ensure a defense against proceedings may require special attention from its management, incur legal fees or damages or fines and penalties against which the Corporation may not be fully insured.

During fiscal years 2009 and 2011, the Corporation was named as a defendant in two actions instituted against it by the same franchisee. The plaintiff claimed that the clause of its franchise agreement regarding the payment of royalties on the sale of medications of its pharmacies was illegal. In her judgment handed down December 29, 2016, the Superior Court rules that the royalty clauses in all the Corporation's franchise agreements are legal and these clauses are not in violation of, among others, section 49 of the Code of Ethics of pharmacists of Quebec.

During the second quarter of fiscal year 2017, an application for authorization to institute a class action was served to the Corporation by Sopropharm, an association constituted under the professional syndicates act of which some of the Corporation's franchised pharmacist owners are members. The purpose of this request is to obtain the authorization to exercise a class action under the form of a declaratory action seeking (i) the invalidation of certain contractual provisions of the standard franchise agreements of the Corporation, particularly the clause providing the payment by the franchise stores of royalties on the sale of medications; (ii) the restitution of certain payments; and (iii) the reduction of certain contractual obligations. The request also intends to grant the applicant the status of representative for the purpose of carrying the class action in the name of the group composed of pharmacist-owners who operate under the banners of the Corporation in Québec since July 15, 2013. No class action has been authorized at this stage. The Corporation intends to contest this recourse. However, due to the inherent uncertainties of litigation, it is not possible to predict the final outcome of the application or to determine the amount

of any potential losses, if any. No provision for contingent loss has been recorded in the Corporation's consolidated financial statements.

7. RELATED PARTY TRANSACTIONS

Franchising activities include transactions with franchised stores controlled by executives with significant influence on the Corporation or a close member of these executives' family. The transactions between the Corporation and these enterprises are carried out in the normal course of business and are made under the same terms and conditions as those made with other franchisees.

As at November 26, 2016, Mr. Jean Coutu had the ultimate control of the Jean Coutu Group (PJC) Inc.

Readers are referred to Note 27 of the Corporation's consolidated financial statements for fiscal year 2016 for additional information on related party transactions and for the detail on the key management personnel compensation.

8. CRITICAL ACCOUNTING ESTIMATES

This MD&A is based on the Corporation's consolidated financial statement prepared according to IFRS. The preparation of the consolidated financial statements requires management to make certain judgments, estimates and assumptions, which may affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements. They may also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Changes to accounting estimates are recognized in the period in which the estimates are revised and in any future period affected.

Detailed information on these significant estimates is presented in section 10. "Critical accounting estimates" of the Corporation's MD&A of fiscal year ended February 27, 2016. There were no significant changes in the critical accounting estimates since fiscal year 2016.

9. RISKS AND UNCERTAINTIES

The section "Risks and uncertainties" of the MD&A for fiscal year 2016 relates various risks the Corporation faces. Detail and description of those risks did not change since fiscal year 2016 except for the recent developments related to the proposed Bill 81 relating to Prescription Drug Insurance in Québec and the proposed Bill 92, relating to the "*Régie de l'assurance maladie du Québec*" described below.

On June 10, 2016, the Québec National Assembly adopted the proposed Bill 81 *An act to reduce the cost of certain medications covered by the basic prescription drug insurance plan by allowing calls for tender* allowing the Minister of Health and Social Services to issue a call for tenders to add drugs to the Drugs List as well as, in relation to drugs having been the object of such a call for tenders, for the services of a wholesaler to supply the pharmacist owners. A draft regulation to determine the conditions and applicable mechanisms to any call for tenders was published in the "*Gazette officielle du Québec*" on August 24, 2016. The final version of this regulation has not been published yet. It will be in effect the 15th day following its publication.

The Bill 92 entitled « An Act to extend the powers of the "*Régie de l'assurance maladie du Québec*", regulate commercial practices relating to prescription drugs and protect access to voluntary termination of pregnancy services » is assented by the National Assembly of Quebec since December 7, 2016. Some of its provisions seek to constrict commercial practices of all stakeholders regarding the commercialization of medication in order to strengthen the professional independence of the pharmacist, the freedom of choice of the patient and encourage more competitive conditions on the market. Other provisions of the Bill requiring detailed billing for medication will come into force on September 15, 2017.

10. CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There were no changes in the Corporation's internal control over financial reporting that have materially affected or are reasonably likely to have materially affected, the Corporation's internal control over financial reporting during the third quarter of fiscal year 2017.

11. STRATEGIES AND OUTLOOK

This section is subject to Section 9 ("Risks and uncertainties") and to Section 12 ("Forward-Looking Statements Disclaimer").

With its operations and financial flexibility, the Corporation is very well positioned to capitalize on the growth in the drugstore retail industry. Demographic trends are expected to contribute to growth in the prescription drugs' consumption and to the increased use of pharmaceuticals as the primary intervention in individual healthcare. Management believes these trends will continue and the Corporation will maintain its growth in revenues through differentiation and quality of offering and service levels to its network of franchised stores, with a focus on sales growth, its real estate program, and operating efficiency. The growth in the number of generic drugs' prescriptions, with lower selling prices than the branded name drugs, would, however, have a deflationary impact on retail sales in pharmacy. The regulation amending the benefits authorized for pharmacists increased the maximum professional allowances from 15% to 25% for a period of 6 months since April 28, 2016, and to 30% for the following 3 months. After this period, no limit will apply for a period of 2 years and 3 months. Those increases in professional allowances as well as additional generic drugs price decreases will reduce the profitability of the subsidiary Pro Doc.

During the third quarter of fiscal year 2017, the Corporation continued with the progressive move of the Longueuil distribution center to Varennes. This move will be completed during the next quarters. The new facilities, totaling 800,000 square feet, will allow the Corporation to be more efficient and to better serve its network of franchised drugstores. The project represents a total investment of nearly \$180.0 million.

12. FORWARD-LOOKING STATEMENTS DISCLAIMER

This MD&A contains forward-looking statements which involve risks and uncertainties, and which are based on the Corporation's current expectations, estimates, projections and assumptions made by the Corporation in light of its experience and its perception of historical trends. All statements addressing expectations or projections about the future, including statements about the Corporation's strategy for growth, costs, operating or financial results, are forward-looking statements. All statements other than statements of historical facts included in this MD&A, including statements regarding the prospects of the Corporation's industry and the Corporation's prospects, plans, financial position and business strategy may constitute forward-looking statements within the meaning of the Canadian securities legislation and regulations. Some of the forward-looking statements may be identified by the use of forward-looking terminology such as "may", "will", "expect", "intend", "estimate", "project", "could", "should", "would", "anticipate", "plan", "foresee", "believe" or "continue" or the negatives of these terms or variations of them or similar terminology. Although the Corporation believes the expectations reflected in these forward-looking statements are reasonable, it can give no assurance these expectations will prove to have been correct. These statements are not guarantees of future performance and involve a number of risks, uncertainties, and assumptions. These statements do not reflect the potential impact of any nonrecurring items or of any mergers, acquisitions, dispositions, asset write-downs or other transactions or charges that may be announced or occur after the date hereof. While the list below of cautionary statements is not exhaustive, some important factors that could affect the Corporation's future operating results, financial position and cash flows and could cause its actual results to differ materially from those expressed in these forward-looking statements are changes in the legislation or the regulatory environment as it relates to the sale of prescription drugs and the pharmacy exercise, the success of the Corporation's business model, changes in laws and regulations, or in their interpretations, changes to tax regulations and accounting pronouncements, the cyclical and seasonal variations in the industry in which the Corporation operates, the intensity of competitive activity in the industry in which the Corporation operates, the supplier and brand reputations, the Corporation's ability to attract and retain pharmacists, labour disruptions, including possible strikes and labour protests, the accuracy of management's assumptions and other factors that are beyond the Corporation's control. These and other factors could cause the Corporation's actual performance

and financial results in future periods to differ materially from any estimates or projections of future performance or results expressed or implied in those forward-looking statements.

Forward-looking statements are provided for the purpose of assisting in understanding the Corporation's financial position and results of operation and to present information about management's current expectations and plans relating to the future. Investors and others are thus cautioned that such statements may not be appropriate for other purposes and they should not place undue reliance on them. For more information on the risks, uncertainties, and assumptions that would cause the Corporation's actual results to differ from current expectations, please also refer to the Corporation's public filings available at www.sedar.com and www.jeancoutu.com. In particular, further details and descriptions of these and other factors are disclosed in the Corporation's Annual Information Form under "Risk Factors" and also in the "Financial instruments and off-balance sheet arrangements", "Critical accounting estimates", "Risks and uncertainties" and "Strategies and outlook" sections of this MD&A. The forward-looking statements in this MD&A reflect the Corporation's expectations as of the date hereof and are subject to change after such date. The Corporation expressly disclaims any obligation or intention to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by the applicable securities laws.

January 5, 2017

THE JEAN COUTU GROUP (PJC) INC.

Condensed consolidated statements of income

For the periods ended November 26, 2016 and November 28, 2015	13 weeks		39 weeks	
	2016	2015	2016	2015
<i>(unaudited, in millions of Canadian dollars, unless otherwise noted)</i>	\$	\$	\$	\$
Sales	693.3	678.2	1,978.8	1,938.5
Other revenues (Note 3)	70.4	71.0	209.7	209.7
	763.7	749.2	2,188.5	2,148.2
Operating expenses				
Cost of sales (Note 4)	605.3	587.7	1,729.0	1,682.5
General and operating expenses (Note 4)	78.5	74.5	224.1	214.0
Operating income before depreciation and amortization	79.9	87.0	235.4	251.7
Depreciation and amortization	10.3	8.2	30.4	23.7
Operating income	69.6	78.8	205.0	228.0
Financing revenues	(0.5)	(0.4)	(1.5)	(1.1)
Profit before income taxes	70.1	79.2	206.5	229.1
Income taxes (Note 5)	18.9	21.4	54.8	66.9
Net profit	51.2	57.8	151.7	162.2
Basic and diluted profit per share, in dollars (Note 6)	0.28	0.31	0.82	0.87

Condensed consolidated statements of comprehensive income

For the periods ended November 26, 2016 and November 28, 2015	13 weeks		39 weeks	
	2016	2015	2016	2015
<i>(unaudited, in millions of Canadian dollars)</i>	\$	\$	\$	\$
Net profit	51.2	57.8	151.7	162.2
Other comprehensive income				
Items that will be reclassified subsequently to net profit:				
Net change in cash flow hedge:				
Gain (loss) for the period	0.1	0.4	(0.8)	1.3
Reclassification of loss (gain) to non-financial assets	(0.1)	(0.2)	-	(0.3)
Income taxes (recovery)	-	(0.1)	0.2	(0.2)
	-	0.1	(0.6)	0.8
Total comprehensive income	51.2	57.9	151.1	163.0

The accompanying notes are an integral part of these condensed consolidated financial statements.

THE JEAN COUTU GROUP (PJC) INC.

Condensed consolidated statements of changes in equity

For the periods ended November 26, 2016 and November 28, 2015

(unaudited, in millions of Canadian dollars)

	Capital stock	Treasury stock	Contributed surplus	Hedging reserve	Retained earnings	Total equity
	\$	\$	\$	\$	\$	\$
Balance at February 27, 2016	405.2	(2.2)	58.7	0.6	658.0	1,120.3
Net profit	-	-	-	-	151.7	151.7
Other comprehensive income	-	-	-	(0.6)	-	(0.6)
Total comprehensive income	-	-	-	(0.6)	151.7	151.1
Redemption of capital stock (Note 7)	(6.0)	-	-	-	(18.2)	(24.2)
Dividends	-	-	-	-	(66.5)	(66.5)
Share-based compensation cost	-	-	0.6	-	-	0.6
Balance at November 26, 2016	399.2	(2.2)	59.3	-	725.0	1,181.3
Balance at February 28, 2015	416.0	(2.8)	58.1	-	556.1	1,027.4
Net profit	-	-	-	-	162.2	162.2
Other comprehensive income	-	-	-	0.8	-	0.8
Total comprehensive income	-	-	-	0.8	162.2	163.0
Dividends	-	-	-	-	(61.7)	(61.7)
Share-based compensation cost	-	-	0.7	-	-	0.7
Balance at November 28, 2015	416.0	(2.8)	58.8	0.8	656.6	1,129.4

The accompanying notes are an integral part of these condensed consolidated financial statements.

THE JEAN COUTU GROUP (PJC) INC.

Condensed consolidated statements of financial position

	As at November 26, 2016	As at February 27, 2016
<i>(unaudited, in millions of Canadian dollars)</i>	\$	\$
<i>Current assets</i>		
Cash and temporary investment	152.4	100.3
Trade and other receivables	231.0	194.5
Inventories	265.6	224.0
Prepaid expenses	8.0	8.4
Income taxes receivable	-	8.8
	657.0	536.0
<i>Non-current assets</i>		
Long-term receivables from franchisees	29.2	27.5
Investment in associates and joint ventures	30.2	29.6
Property and equipment	492.8	510.7
Investment property	17.2	20.9
Intangible assets	204.6	203.0
Goodwill	36.0	36.0
Deferred tax	0.1	0.1
Other long-term assets	16.4	15.7
Total assets	1,483.5	1,379.5
<i>Current liabilities</i>		
Trade and other payables	267.5	234.8
Income taxes payable	6.5	-
	274.0	234.8
<i>Non-current liabilities</i>		
Deferred tax	9.0	6.6
Other long-term liabilities	19.2	17.8
Total liabilities	302.2	259.2
Equity	1,181.3	1,120.3
Total liabilities and equity	1,483.5	1,379.5

The accompanying notes are an integral part of these condensed consolidated financial statements.

THE JEAN COUTU GROUP (PJC) INC.

**Condensed consolidated statements
of cash flows**

	13 weeks		39 weeks	
For the periods ended November 26, 2016 and November 28, 2015	2016	2015	2016	2015
<i>(unaudited, in millions of Canadian dollars)</i>	\$	\$	\$	\$
Operating activities				
Net profit	51.2	57.8	151.7	162.2
Adjustments:				
Depreciation and amortization	10.3	8.2	30.4	23.7
Interest income	(0.6)	(0.3)	(1.5)	(1.2)
Income taxes	18.9	21.4	54.8	66.9
Gain on disposal of property and equipment and investment property	(0.6)	-	(6.8)	-
Others	0.6	1.5	3.1	3.6
	79.8	88.6	231.7	255.2
Net change in non-cash asset and liability items (Note 8)	(17.9)	6.8	(38.9)	(3.1)
Interest received	0.6	0.3	1.5	1.2
Income taxes paid	(11.5)	(17.0)	(36.9)	(101.1)
Cash flow related to operating activities	51.0	78.7	157.4	152.2
Investing activities				
Investments in associates and joint ventures	-	-	(0.8)	-
Purchase of property and equipment	(2.9)	(28.3)	(16.1)	(82.6)
Proceeds from disposal of property and equipment	0.2	0.1	14.2	0.2
Purchase of property and equipment	-	(0.2)	-	(0.2)
Proceeds from disposal of investment property	3.0	-	3.3	-
Net change in long-term receivables from franchisees	(2.4)	1.3	(3.9)	(2.8)
Purchase of intangible assets	(1.0)	(2.6)	(11.8)	(5.7)
Cash flow related to investing activities	(3.1)	(29.7)	(15.1)	(91.1)
Financing activities				
Financing fees	(0.1)	(0.1)	(0.1)	(0.1)
Redemption of capital stock	(21.9)	-	(22.7)	-
Dividends paid	(22.1)	(20.6)	(66.5)	(61.7)
Cash flow related to financing activities	(44.1)	(20.7)	(89.3)	(61.8)
Effect of foreign exchange rate changes on cash and cash equivalents	-	0.6	(0.9)	0.9
Net change in cash and cash equivalents	3.8	28.9	52.1	0.2
Cash and cash equivalents, beginning of period	148.6	93.2	100.3	121.9
Cash and cash equivalents, end of period	152.4	122.1	152.4	122.1
Cash and cash equivalents consist of:				
Cash			152.4	95.6
Temporary investment			-	26.5
			152.4	122.1

The accompanying notes are an integral part of these condensed consolidated financial statements. See supplemental cash flow information in Note 8.

THE JEAN COUTU GROUP (PJC) INC.

Notes to the unaudited condensed consolidated financial statements

For the periods ended November 26, 2016 and November 28, 2015

(Unaudited, tabular amounts are in millions of Canadian dollars, unless otherwise noted)

1. General information

The Jean Coutu Group (PJC) Inc. (the "parent corporation") is governed by the Business Corporations Act (Québec). The address of the parent corporation's registered office is 245, Jean Coutu Street, Varennes, Québec (Canada). The parent corporation and its subsidiaries ("the Corporation") operate 2 operating segments which are the franchising segment with a network of 418 franchised stores as at November 26, 2016 (February 27, 2016 - 417) under the banners of "PJC Jean Coutu", "PJC Clinique", "PJC Jean Coutu Santé" and "PJC Jean Coutu Santé Beauté", and the generic drugs segment through Pro Doc Ltd ("Pro Doc"), a Quebec-based subsidiary, which manufactures generic drugs. These segments are detailed in Note 9.

Fiscal year end of the Corporation is the Saturday closest to February 29 or March 1 and usually comprises 52 weeks in duration but includes a 53rd week every 5 to 6 years. Fiscal year ending March 4, 2017 will include 53 weeks whereas fiscal year ended February 27, 2016 included 52 weeks.

2. Basis of preparation

a) Statement of compliance

These unaudited condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB"). These unaudited condensed consolidated interim financial statements should be read in conjunction with the Corporation's consolidated annual financial statements for fiscal year ended February 27, 2016 prepared in accordance with International Financial Reporting Standards ("IFRS").

These unaudited condensed consolidated interim financial statements have been prepared based on accounting policies and methods of application consistent with those used in the preparation of the most recently prepared audited annual consolidated financial statements.

The unaudited condensed consolidated interim financial statements were authorised for issue by the Board of Directors on January 5, 2017.

b) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with IFRS requires management to make certain judgments, estimates and assumptions, which may affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements. They may also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Changes to accounting estimates are recognized in the period in which the estimates are revised and in any future period affected.

THE JEAN COUTU GROUP (PJC) INC.

Notes to the unaudited condensed consolidated financial statements

For the periods ended November 26, 2016 and November 28, 2015

(Unaudited, tabular amounts are in millions of Canadian dollars, unless otherwise noted)

2. Basis of preparation (continued)

b) Use of estimates and judgments (continued)

Critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements are the identification of components of property and equipment and investment property, the classification of property and equipment with a dual-use as well as determining whether the Corporation has control or not over franchised stores to whom financial support is provided.

Assumptions and estimation uncertainties that have a significant risk that could result in material adjustment within the next financial year are: impairment of property and equipment, investment property; intangible assets and goodwill; useful lives of property and equipment, investment property and banner development costs; allowances for credit losses and tax provisions; determination of tax rates used for measuring deferred taxes; assumptions underlying the actuarial determination of defined benefit pension obligations; fair value of financial instruments; guarantees and contingencies.

3. Other revenues

	13 weeks		39 weeks	
	2016	2015	2016	2015
	\$	\$	\$	\$
Royalties	30.5	29.4	89.8	87.0
Rent	25.8	24.9	77.0	74.4
Sundry	14.1	16.7	42.9	48.3
	70.4	71.0	209.7	209.7

4. Cost of sales and general and operating expenses

	13 weeks		39 weeks	
	2016	2015	2016	2015
	\$	\$	\$	\$
Wages, salaries and fringe benefits	32.1	28.4	91.7	79.4
Operating leases expenses	16.1	15.4	47.8	46.0
Other goods and services	30.3	30.7	84.6	88.6
General and operating expenses	78.5	74.5	224.1	214.0

No significant cost other than the cost of inventories is included in the cost of sales.

THE JEAN COUTU GROUP (PJC) INC.

Notes to the unaudited condensed consolidated financial statements

For the periods ended November 26, 2016 and November 28, 2015

(Unaudited, tabular amounts are in millions of Canadian dollars, unless otherwise noted)

5. Income taxes

For the 13- and 39-week periods ended November 26, 2016, the consolidated effective tax rates were 27.0% and 26.5%, respectively (27.0% and 29.2% for the 13- and 39-week periods ended November 28, 2015). For the 39-week period ended November 28, 2015, a tax provision of \$4.7 million was recorded following a judgment rendered by the Quebec Court of Appeal which reversed a judgment rendered at first instance in favor of the Corporation by the Superior Court in relation to an introductory motion of suit for rectification of books and records and declaratory relief filed by the Corporation. On December 9, 2016, the Supreme Court of Canada rejected the appeal made by the Corporation. The tax provision recorded was sufficient, no additional amount was recorded.

6. Profit per share

The calculation of profit per share and the reconciliation of the number of shares used to calculate the diluted profit per share are established as follows:

	13 weeks		39 weeks	
	2016	2015	2016	2015
Net profit	\$ 51.2	\$ 57.8	\$ 151.7	\$ 162.2
Weighted average number of shares (in millions) used to compute basic profit per share	184.5	186.9	184.7	186.9
Basic profit per share, in dollars	\$ 0.28	\$ 0.31	\$ 0.82	\$ 0.87
Weighted average number of shares (in millions) used to compute diluted profit per share	184.6	186.9	184.7	186.9
Diluted profit per share, in dollars	\$ 0.28	\$ 0.31	\$ 0.82	\$ 0.87

For the 13- and 39-week periods ended November 26, 2016, 188,000 antidilutive share-based payments instruments have been excluded from the computation of diluted profit per share (196,000 were excluded for the 13- and 39-week periods ended November 28, 2015).

THE JEAN COUTU GROUP (PJC) INC.

Notes to the unaudited condensed consolidated financial statements

For the periods ended November 26, 2016 and November 28, 2015

(Unaudited, tabular amounts are in millions of Canadian dollars, unless otherwise noted)

7. Capital stock

a) Shares issued

As at November 26, 2016, the total number of Class "A" subordinate voting shares issued was 80.3 million (81.4 million as at February 27, 2016) and the number of Class "B" shares was 103.5 million (103.5 million as at February 27, 2016) for a total of 183.8 million shares issued (184.9 million as at February 27, 2016).

b) Repurchase under the normal course issuer bid

On April 27, 2016, the Corporation announced its intention to repurchase for cancellation, if it is considered advisable, up to 4,063,000 of its outstanding Class "A" subordinate voting shares, representing approximately 5% of the current public float of such shares, over a 12-month period ending no later than May 8, 2017. The shares will be repurchased through the facilities of the Toronto Stock Exchange (the "TSX") and in accordance with its requirements.

On April 29, 2015, the Corporation announced its intention to repurchase for cancellation up to 7,983,000 of its outstanding Class "A" subordinate voting shares, representing approximately 10% of the current public float of such shares, over a 12-month period ending no later than May 6, 2016. During the term of this normal course issuer bid, 2,170,790 shares have been repurchased and cancelled through the facilities of the TSX and in accordance with its requirements.

For the 13- and 39-week periods ended November 26, 2016, the Corporation repurchased under its normal course issuer bid 1,215,704 Class "A" subordinate voting shares at the average price of \$19.91 per share for a total consideration of \$24.2 million including related costs. Amount of \$18.2 million representing the excess of the purchase price over the carrying value of the repurchased shares was included in retained earnings for the 13- and 39-week periods ended November 26, 2016. The shares repurchased during the 13- and 39-week periods ended November 26, 2016 were cancelled during that period, except for 114,191 shares that were cancelled after November 26, 2016.

For the 13- and 39-week periods ended November 28, 2015, the Corporation did not repurchase any Class "A" subordinate voting shares.

THE JEAN COUTU GROUP (PJC) INC.**Notes to the unaudited condensed consolidated financial statements**

For the periods ended November 26, 2016 and November 28, 2015

*(Unaudited, tabular amounts are in millions of Canadian dollars, unless otherwise noted)***8. Supplemental cash flow information**

	13 weeks		39 weeks	
	2016	2015	2016	2015
	\$	\$	\$	\$
Net change in non-cash asset and liability items				
Change in trade and other receivables and prepaid expenses	(44.4)	(36.7)	(36.4)	(21.2)
Change in inventories	(14.3)	6.5	(41.6)	4.7
Change in trade and other payables	40.2	36.4	38.0	17.0
Change in other long-term assets	-	0.9	(0.8)	(0.5)
Change in other long-term liabilities	0.6	(0.3)	1.9	(3.1)
Net change in non-cash asset and liability items	(17.9)	6.8	(38.9)	(3.1)

Other information

	As at November 26, 2016	As at February 27, 2016
	\$	\$
Property and equipment, investment property and intangible assets acquired included in trade and other payables	5.1	11.9
Redemption of capital stock included in trade and other payables	2.3	0.8

THE JEAN COUTU GROUP (PJC) INC.

Notes to the unaudited condensed consolidated financial statements

For the periods ended November 26, 2016 and November 28, 2015

(Unaudited, tabular amounts are in millions of Canadian dollars, unless otherwise noted)

9. Segmented information

The Corporation has two reportable operating segments: franchising and generic drugs. Within the franchising segment, the Corporation carries on the franchising activity under the banners of PJC Jean Coutu, PJC Clinique, PJC Jean Coutu Santé and PJC Jean Coutu Santé Beauté, operates two distribution centres and coordinates several other services for the benefit of its franchisees. Within the generic drugs segment, the Corporation owns Pro Doc, a Canadian manufacturer of generic drugs, whose revenues come from the sale of generic drugs to wholesalers and pharmacists. Both reportable operating segments of the Corporation are in the Canadian geographic area.

	13 weeks		39 weeks	
	2016	2015	2016	2015
	\$	\$	\$	\$
Revenues ⁽¹⁾				
Franchising	763.4	748.0	2,186.9	2,144.6
Generic drugs	35.8	41.3	112.4	123.4
Intersegment sales	(35.5)	(40.1)	(110.8)	(119.8)
	763.7	749.2	2,188.5	2,148.2
Operating income before depreciation and amortization ⁽²⁾				
Franchising	62.0	63.6	178.3	183.3
Generic drugs	17.9	22.3	57.1	67.0
Intersegment eliminations	-	1.1	-	1.4
	79.9	87.0	235.4	251.7
Depreciation and amortization				
Franchising	10.2	8.1	30.1	23.4
Generic drugs	0.1	0.1	0.3	0.3
	10.3	8.2	30.4	23.7
Operating income ⁽²⁾				
Franchising	51.8	55.5	148.2	159.9
Generic drugs	17.8	22.2	56.8	66.7
Intersegment eliminations	-	1.1	-	1.4
	69.6	78.8	205.0	228.0

⁽¹⁾ Revenues include sales and other revenues.

⁽²⁾ Following the implementation of a consignment contract between the generic drugs and the franchising segments at the end of fiscal year 2016, the Corporation no longer has to account for intersegment eliminations for operating income before depreciation and amortization and operating income.

THE JEAN COUTU GROUP (PJC) INC.

Notes to the unaudited condensed consolidated financial statements

For the periods ended November 26, 2016 and November 28, 2015

(Unaudited, tabular amounts are in millions of Canadian dollars, unless otherwise noted)

9. Segmented information (continued)

	13 weeks		39 weeks	
	2016	2015	2016	2015
	\$	\$	\$	\$
Acquisition of property and equipment, investment property and intangible assets				
Franchising	3.1	30.4	21.0	90.9
Generic drugs	-	-	0.1	0.1
	3.1	30.4	21.1	91.0

10. Contingencies

During fiscal years 2009 and 2011, the Corporation was named as a defendant in two actions instituted against it by the same franchisee. The plaintiff claimed that the clause of its franchise agreement regarding the payment of royalties on the sale of medications of its pharmacies was illegal. In her judgment handed down December 29, 2016, the Superior Court rules that the royalty clauses in all the Corporation's franchise agreements are legal and these clauses are not in violation of, among others, section 49 of the Code of Ethics of pharmacists of Quebec.

During the second quarter of fiscal year 2017, an application for authorization to institute a class action was served to the Corporation by Sopropharm, an association constituted under the professional syndicates act of which some of the Corporation's franchised pharmacist owners are members. The purpose of this request is to obtain the authorization to exercise a class action under the form of a declaratory action seeking (i) the invalidation of certain contractual provisions of the standard franchise agreements of the Corporation, particularly the clause providing the payment by the franchised stores of royalties on the sale of medications; (ii) the restitution of certain payments; and (iii) the reduction of certain contractual obligations. The request also intends to grant the applicant the status of representative for the purpose of carrying the class action in the name of the group composed of pharmacist owners who operate under the banners of the Corporation in Québec since July 15, 2013. No class action has been authorized at this stage. The Corporation intends to contest this recourse. However, due to the inherent uncertainties of litigation, it is not possible to predict the final outcome of the application or to determine the amount of any potential losses. No provision for contingent loss has been recorded in the Corporation's consolidated financial statements.



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